

Financial Review

1st Quarter 2021

May 5, 2021



BORALEX

2021
**Expansion
in full swing**

Positioning for sustainable growth

DISCLAIMER

Forward-looking statements

Some of the statements contained in this press release, including those regarding future results and performance, the Corporation's strategic plan, business model and growth strategy, financial objectives, and the renewable energy production projects in the pipeline or on the Corporation's *Growth path* are forward-looking statements based on current expectations, within the meaning of securities legislation.

Forward-looking statements are based on significant assumptions, including assumptions about the performance of the Corporation's projects based on management estimates and expectations with respect to wind and other factors, the opportunities that could arise in the various segments targeted for growth or diversification, assumptions about EBITDA(A) margins, assumptions about the industry and general economic conditions, competition and availability of financing and partners. While the Corporation considers these factors and assumptions to be reasonable based on information currently available, they may prove to be incorrect.

Borex would like to point out that, by their very nature, forward-looking statements involve risks and uncertainties such that its results or the measures it adopts could differ materially from those indicated by or underlying these statements, or could have an impact on the degree of realization of a particular forward-looking statement. The main factors that could lead to a material difference between the Corporation's actual results and the forward-looking financial information or expectations set forth in the forward-looking statements include, but are not limited to, the general impact of economic conditions, currency fluctuations, volatility in energy selling prices, the Corporation's financing capacity, competition, changes in general market conditions, the regulations governing the industry, litigation and other regulatory issues related to projects in operation or under development, as well as certain other factors described in the documents filed by the Corporation with the different securities commissions.

Unless otherwise specified by the Corporation, the forward-looking statements do not take into account the possible impact on its activities of transactions, non-recurring items or other exceptional items announced or occurring after the statements are made. There can be no assurance as to the materialization of the results, performance or achievements as expressed or implied by forward-looking statements. The reader is cautioned not to place undue reliance on such forward-looking statements.

Unless required to do so under applicable securities legislation, management of Borex does not assume any obligation to update or revise forward-looking statements to reflect new information, future events or other changes.

Combined – Non-IFRS measure

The combined information ("Combined") presented in this management's discussion and analysis ("MD&A") results from the combination of the financial information of Borex Inc. ("Borex" or the "Corporation") under IFRS and the share of the financial information of the Interests. The Interests represent significant investments by Borex and although IFRS does not permit the consolidation of their financial information within that of Borex, management considers that information on a Combined basis is useful data to assess the Corporation's performance. In order to prepare the Combined information, Borex first prepares its financial statements and those of the Interests in accordance with IFRS. Then, the Interests in the Joint Ventures and associates, *Share in earnings (losses) of the Joint Ventures and associates* and *Distributions received from the Joint Ventures and associates* are replaced with Borex's respective share (ranging from 50.00% to 59.96%) in the financial statement of the Interests (revenues, expenses, assets, liabilities, etc.). For greater detail, see the *Interests in the Joint Ventures and associates* note in the audited annual consolidated financial statements for the year ended December 31, 2020.

Other non-IFRS measures

This presentation contains certain financial measures that are not in accordance with International Financial Reporting Standard ("IFRS"). In order to assess the performance of its assets and reporting segments, Borex uses the terms "EBITDA", "EBITDA(A)", "cash flows from operations", "net debt ratio", "discretionary cash flows" and "payout ratio". For more information, please refer to Borex's MD&A.

General

The data expressed as a percentage is calculated using amounts in thousands of dollars.



Patrick Decostre

President and Chief Executive Officer





Q1-2021 Financial Highlights

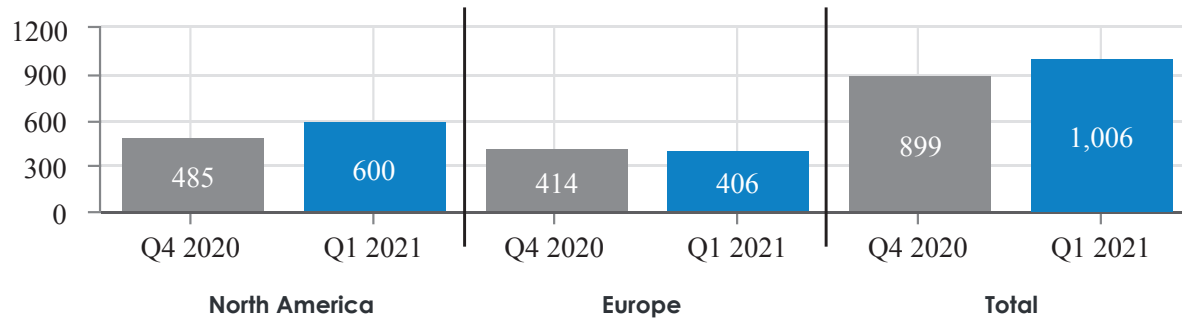
- 1. Total combined production in line with anticipated and Q1-2020 production.**
 - Wind production in line with anticipated production (-1%) but 4% lower than Q1-2020, an exceptionally strong quarter for wind conditions in France last year.
- 2. Slight decrease in EBITDA(A) and discretionary cash flow lower than Q1-2020**
 - Contribution of recent acquisitions and projects commissioning could not fully compensate for lower production volume in France compared to Q1-2021.
- 3. Addition of 180 MW of projects in preliminary phase**
- 4. Favorable announcement regarding two important projects: Apuiat (+200 MW, 100 MW attributable to Boralex) and Moulins du Lohan (+ 71 MW)**
- 5. Commissioning on May 1 of the Bazougeais wind farm in France (12 MW).**
- 6. Signing of a five-year renewable power purchase agreement to benefit IBM France (Corporate PPA)**
- 7. Sale of the Blendecques power station in France, the Company's last fossil fuel facility, thus making Boralex a 100% renewable energy producer**

Strategic Plan Update

GROWTH

MAIN VARIANCES IN THE PIPELINE

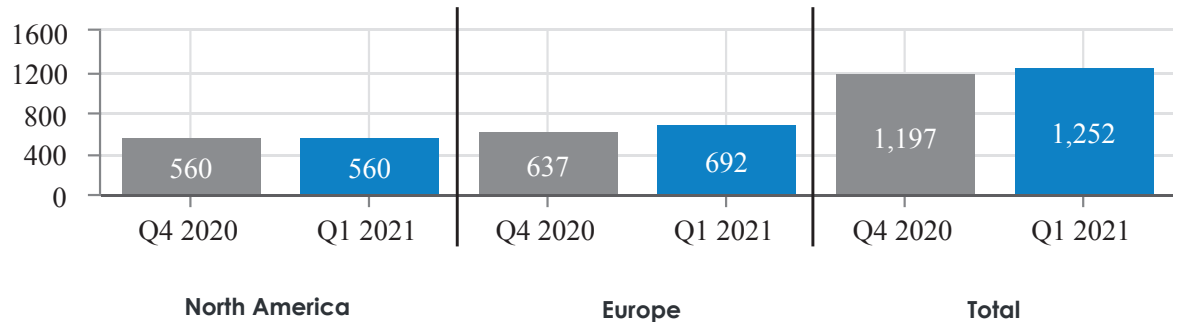
PRELIMINARY PHASE



Main variances: +107 MW

- Addition of 4 new wind projects in France: + 36 MW
- Addition of 2 new solar projects in France : + 29 MW
- Increase capacity at 2 solar projects in NY: + 85 MW
- New solar project in NY: +30 MW
- 3 wind projects in France advancing to mid-stage phase: -73 MW

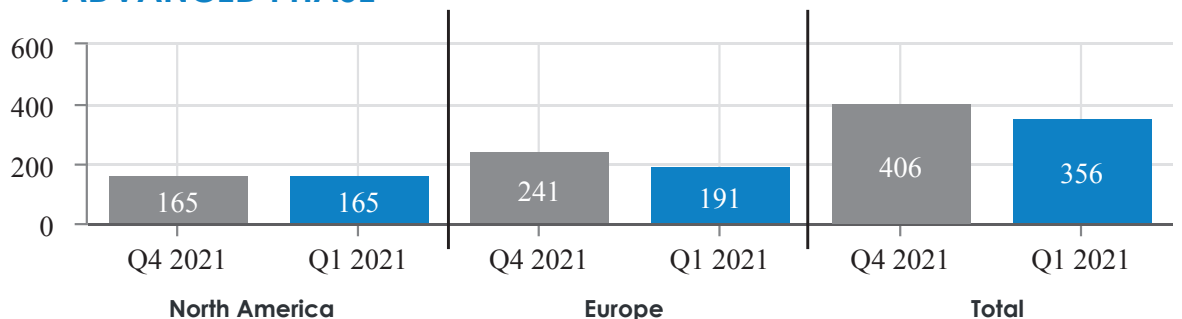
MID-STAGE PHASE



Main variances: +55 MW

- 3 wind projects in France advanced from preliminary to mid-stage: +73 MW
- 2 wind projects in France advancing from mid-stage to advanced phase: - 18 MW

ADVANCED PHASE



Main variances: -50 MW

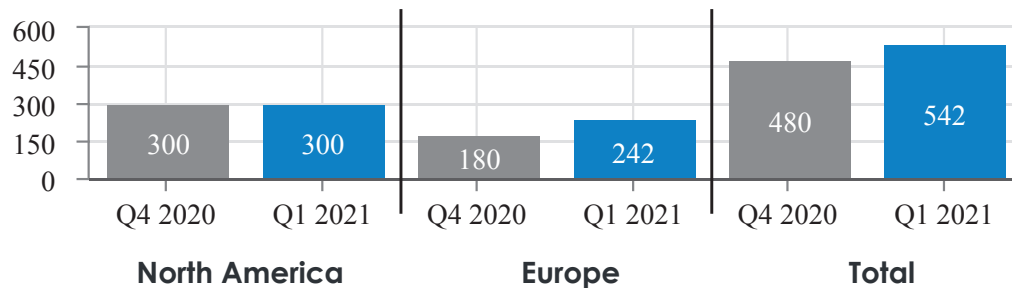
- 2 wind projects in France advanced from mid-stage to advanced stage: + 18 MW
- Increase capacity at the wind project Caumont Chériennes: + 3 MW
- Advancement of project Moulins du Lohan in secured phase: - 71 MW

Strategic Plan Update

GROWTH

MAIN VARIANCES IN THE GROWTH PATH

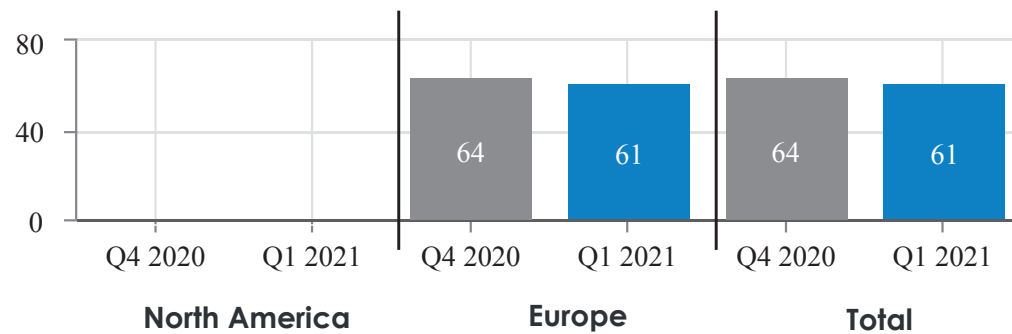
SECURED PROJECT (MW)



Main variances: + 62 MW

- Project Moulins du Lohan advanced to secured phase: + 71 MW
- Project la Grande Borne advancing to ready-to-build phase: -9 MW

PROJECT UNDER CONSTRUCTION OR READY-TO-BUILD (MW)

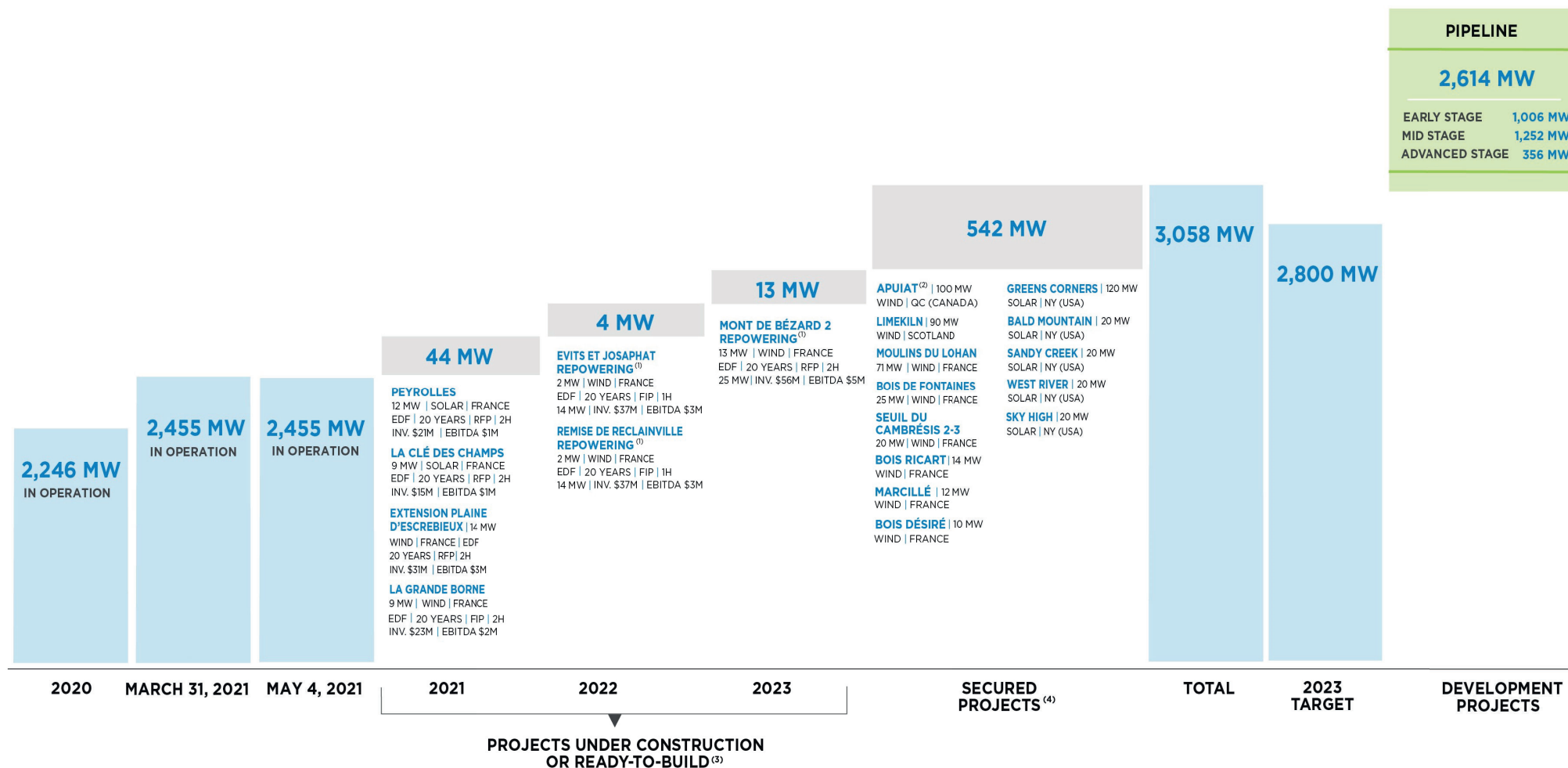


Main variances : -3 MW

- Commissioning of wind farm Bazougeais: -12 MW
- Project la Grande Borne advanced to ready-to-build: +9 MW

Growth Path

As of May 4, 2021



(1) The Evits et Josaphat repowering project represents a total capacity of 14 MW with an increase of 2 MW while the Remise de Reclainville repowering project represents a total capacity of 14 MW with an increase of 2 MW, and the Mont de Bézard 2 repowering project represents a total capacity of 25 MW with an increase of 13 MW.

(2) The Corporation holds 50% of the shares of the 200 WM wind power project but does not have control over it.

(3) The total project investment and the estimated annual EBITDA for projects in France have been translated into Canadian dollars at the closing rate on March 31, 2021.

(4) Some projects will be commissioned after 2023.

2021 Achievements - Strategic Directions

Growth

- Signing of a power purchase agreement for the 200 MW (net 100 MW) **Apuiat** wind farm in partnership with the Innu Nation.
- Addition of 112 MW to the project pipeline.
- Inclusion of **La Grande Borne** (9 MW) under *Projects under construction or ready-to-build*.
- Inclusion of the **Moulins du Lohan** (71 MW) project under *Secured projects*, which was selected under the most recent RFP in France and following the Conseil d'État's favourable ruling.
- Commissioning of **Bazougeais** wind farm (12 MW) in France on May 1.

Diversification

- Acquisition of interests in seven solar power projects in the United States with an installed capacity of 209 MWac and the start of their integration process.
- Conversion of contracts to the indexed RECs formula for five secured projects totalling 200 MW.

Customers

- Signing of a five-year renewable power purchase agreement with IBM France for its electricity consumption (Corporate PPA).

Optimization

- Progress made on the preparatory work for repowering the **Mont de Bézard 2** wind farm.
- Optimization of service and maintenance for a wind farm totalling 136 MW in Canada.
- Disposal of the **Blandecques** (12 MW) cogeneration power station in line with Boralex's strategic mission.
- Integration of interests in seven solar power stations acquired in the U.S. to ensure optimization and future synergies.

New CSR Report

First step of a process in evolution

BORALEX

2020 Corporate
Social Responsibility Report
(CSR)

**Beyond
Renewable
Energy**

2020



Execution along Three Commitment Pillars

PILLAR 1

Leading Through Example



Diversity and
Equal Opportunities



Responsible
Corporate Governance



Ethics in Business
and Behaviour

PILLAR 2

Making Renewable Energy
in a Sustainable and Resilient Manner



Responsible
Resource Use



Greenhouse Gas Emissions
(scopes 1 and 2)



Responsible Procurement



Adapting to
Climate Change

PILLAR 3

Respect our People,
our Planet and our Community



Biodiversity



Health and Safety



Local Community Consultation
and Engagement



Bruno Guilmette

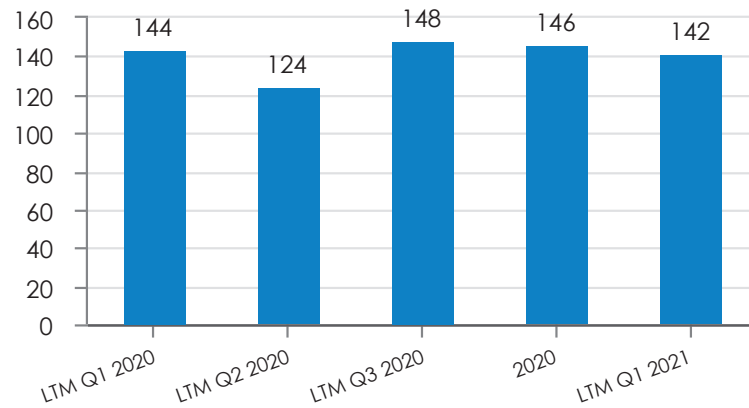
Vice President and Chief Financial Officer



Progress on 2023 Financial Objectives

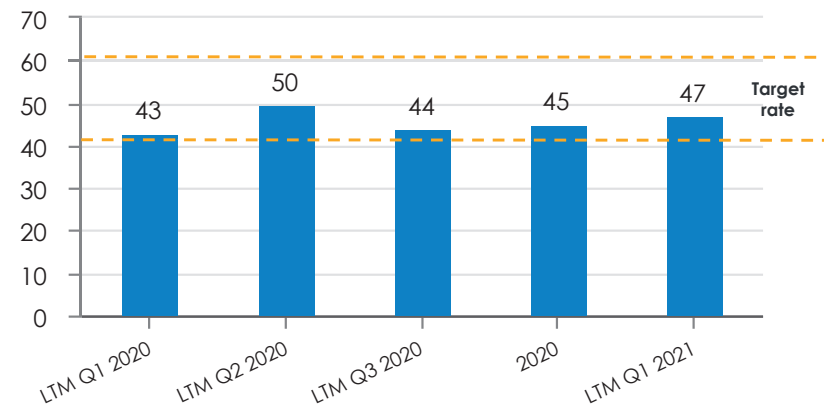
Discretionary cash flow⁽¹⁾

March 31, 2021
(in millions of Canadian dollars)



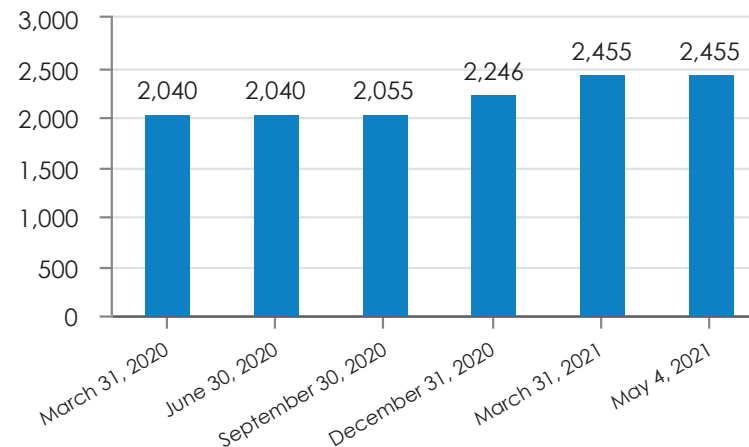
Dividend payout ratio⁽¹⁾

March 31, 2021
(in %)



Net installed capacity

May 4, 2021
(in MW)



⁽¹⁾ See the Non-IFRS measures section in the 2021 Interim Report 1.

Power Production - Combined⁽¹⁾

(GWh)

	Q1 2021	Anticipated ⁽²⁾	Q1 2020	Q1 2021 vs anticipated ⁽²⁾		Q1 2021 vs Q1 2020	
	GWh	GWh	GWh	GWh	%	GWh	%
Wind - Canada							
Comparable assets ⁽³⁾	688	700	684	(12)	(2)	4	1
Acquisition - LP I, DM I and II	116	109	—	7	8	116	—
Total wind - Canada	804	809	684	(5)	—	120	18
Wind - France							
Comparable assets	646	659	870	(13)	(2)	(224)	(26)
Commissioning ⁽⁴⁾	35	36	—	(1)	(3)	35	—
Temporary shutdown - Cham Longe 1	27	30	16	(3)	(11)	11	62
Total wind - France	708	725	886	(17)	(2)	(178)	(20)
Total wind							
Comparable assets ⁽³⁾	1,334	1,359	1,554	(25)	(2)	(220)	(14)
Acquisition - LP I, DM I and II	116	109	—	7	8	116	—
Commissioning ⁽⁴⁾	35	36	—	(1)	(3)	35	—
Temporary shutdown - Cham Longe 1	27	30	16	(3)	(11)	11	62
Total wind	1,512	1,534	1,570	(22)	(1)	(58)	(4)
Hydro - Canada	88	70	70	18	25	18	25
Hydro - United States	83	107	128	(24)	(22)	(45)	(35)
Total Hydro	171	177	198	(6)	(3)	(27)	(14)
Thermal	70	71	65	(1)	(1)	5	8
Solar							
Comparable assets	4	4	4	—	(2)	—	(3)
Acquisitions - CRE ⁽³⁾	73	66	—	7	8	73	—
Total solar	77	70	4	7	8	73	>100
Total⁽³⁾	1,830	1,852	1,837	(22)	(1)	(7)	—

⁽¹⁾ See the Non-IFRS measures section in the 2021 Interim Report 1.

⁽²⁾ See Notice concerning forward-looking statements in the 2021 Interim Report 1.

⁽³⁾ Includes compensation following power generation limitations imposed by clients (22 GWh for Q1 2021, including 16 GWh for wind and 6 GWh for solar, and 31 GWh for Q1 2020, for wind only).

⁽⁴⁾ See the Commissioning table in section II - Analysis of results and financial position - IFRS of the 2021 Interim Report 1.

Revenues from Energy Sales⁽¹⁾ - Segmented

QUARTERLY

	IFRS				Combined ⁽²⁾			
	Q1 2021	Q1 2020	Change		Q1 2021	Q1 2020	Change	
			\$	%			\$	%
(in millions of Canadian dollars)								
Wind	171	172	(1)	(1)	193	204	(11)	(6)
Hydro	15	16	(1)	(9)	15	16	(1)	(9)
Thermal	13	11	2	21	13	11	2	21
Solar	7	1	6	>100	7	1	6	>100
Total	206	200	6	3	228	232	(4)	(2)

⁽¹⁾ Includes feed-in premium.

⁽²⁾ See the *Non-IFRS measures* section in the 2021 Interim Report 1.

EBITDA(A)⁽¹⁾ and Net Earnings - Segmented

	IFRS				Combined ⁽¹⁾			
	Q1 2021	Q1 2020	Change		Q1 2021	Q1 2020	Change	
			\$	%			\$	%
(in millions of Canadian dollars)								
EBITDA(A)⁽¹⁾								
Wind	148	150	(2)	(2)	158	170	(12)	(7)
Hydro	10	12	(2)	(14)	10	12	(2)	(14)
Thermal	5	4	1	47	5	4	1	47
Solar	6	—	6	>100	6	—	6	>100
Corporate								
Development	(5)	(4)	(1)	(23)	(5)	(4)	(1)	(23)
Administration	(8)	(10)	2	17	(8)	(10)	2	17
Other expenses	(5)	(3)	(2)	(27)	(4)	(3)	(1)	(33)
Total corporate	(18)	(17)	(1)	(1)	(17)	(17)	—	(1)
Total - EBITDA(A)⁽¹⁾	151	149	2	1	162	169	(7)	(4)
Net earnings	38	44	(6)	(13)	43	37	6	18

⁽¹⁾ See the Non-IFRS measures section in the 2021 Interim Report 1.

Discretionary Cash Flows⁽¹⁾

	IFRS - Quarterly				IFRS - LTM			
			Change				Change	
(in millions of Canadian dollars)	Q1 2021	Q1 2020	\$	%	March 31, 2021	Dec. 31, 2020	\$	%
Cash flows from operations	115	124	(9)	(7)	329	338	(9)	(2)
Repayments on non-current debt (projects) ⁽²⁾	(59)	(35)	(24)	(67)	(199)	(175)	(24)	(13)
Adjustment for non-recurring items ⁽³⁾	5	(22)	27	>100	13	(17)	30	>100
	61	67	(6)	(8)	143	146	(3)	(2)
Principal payments related to lease liabilities - IFRS 16	(4)	(3)	(1)	(79)	(12)	(11)	(1)	(18)
Distributions paid to non-controlling shareholders	(2)	(1)	(1)	>(100)	(7)	(6)	(1)	(21)
Additions to property, plant and equipment (operational maintenance)	—	—	—	74	(5)	(6)	1	7
Development costs (from statement of earnings)	5	5	—	(1)	23	23	—	—
Discretionary cash flows	60	68	(8)	(12)	142	146	(4)	(4)
Discretionary cash flows per share	0.59	0.71	(0.12)	(17)	1.42	1.49	(0.07)	(5)
Dividends paid to shareholders of Boralex	17	16	1	6	67	66	1	2
Weighted average number of outstanding shares (in thousands)	102,619	96,465	6,154	6	100,079	98,548	1,531	2
Dividends paid to shareholders per share	0.1650	0.1650	—	—	0.6600	0.6600	—	—
Payout ratio					47 %	45 %		

⁽¹⁾ See the Non-IFRS measures section in the 2021 Interim Report 1.

⁽²⁾ Excluding the bridge financing, VAT bridge financing, early debt repayments and the debt repayments made in December for LP I, DM I and II in respect of the months prior to the acquisition (Q4-2020).

⁽³⁾ For the twelve-month period ended March 31, 2021: favourable adjustment of \$13 million comprising mainly acquisition costs, interest paid on LP I, DM I and II debt for the months prior to the acquisition in the fourth quarter of 2020 and a one-time payment in the fourth quarter of 2020. For the twelve-month period ended December 31, 2020: Favourable adjustment of \$5 million comprising mainly of interest paid on LP I, DM I and II debt for the months prior to the acquisition in the fourth quarter of 2020 and a one-time payment in the fourth quarter 2020, less \$22 million in debt repayments to reflect a normalized debt service following debt refinancing in France in the first quarter of 2020.

Financial Position - Overview

	IFRS			
	March 31, 2020	December 31, 2020	Change	
			\$	%
<i>(in millions of Canadian dollars, unless otherwise specified)</i>				
Total cash, including restricted cash	267	277	(10)	(4)
Property, plant and equipment and right-of-use assets	3,689	3,428	261	8
Goodwill and intangible assets	1,435	1,249	186	15
Financial net assets (liabilities)	7	(30)	37	>100
Total assets	5,837	5,314	523	10
Debt⁽²⁾	3,645	3,516	129	4
Projects ⁽³⁾	3,084	3,028	55	2
Corporate	561	488	75	15
Average rate - total debt (%)	3.12	3.20	—	—
Equity attributable to shareholders	1,062	989	73	7
Carrying value per share (\$)	10.35	10.03	0.32	3
Net debt to market capitalization ratio (%) ⁽¹⁾	45%	41%		4

⁽¹⁾ See the Non-IFRS measures section in the 2021 Interim Report 1.

⁽²⁾ Includes current portion of debt and transaction costs, net of accumulated amortization.

⁽³⁾ Project borrowings are normally amortized over the life of the energy contracts of the related facilities and are without recourse to Boralex.



Conclusion

- 1. Constant progress in the execution of the directions and objectives of the strategic plan ;**
 - Growth through the addition and advancement of projects in the pipeline
 - Accelerated diversification into solar
 - Maintenance optimization continues
 - Signature of a new corporate PPA with IBM France
- 2. Preparation of bids for NY Auctions underway ;**
- 3. Solid financial position ;**
- 4. Strategic plan update to be presented at Investor Day on June 17.**



Appendices

Historical data

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Power production - IFRS results

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Historical Data

Stock price

(Monthly closing price in Canadian dollars)

Compound annual growth rate: 21%

(Toronto Stock Exchange under the ticker BLX)

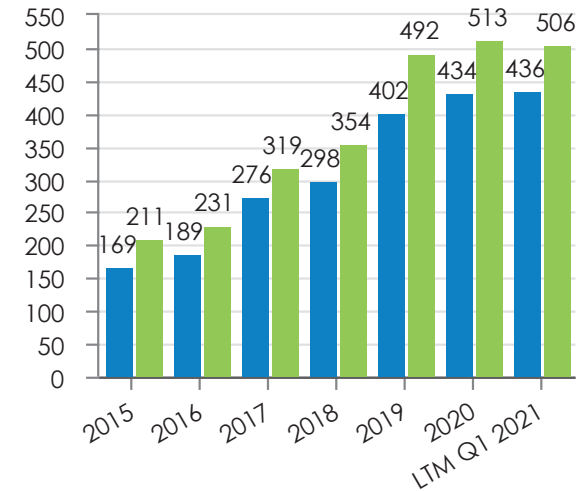


EBITDA(A)*

(in millions of Canadian dollars)

Compound annual growth rate: 20% (IFRS) and 18% (Combined)

● IFRS ● Combined*



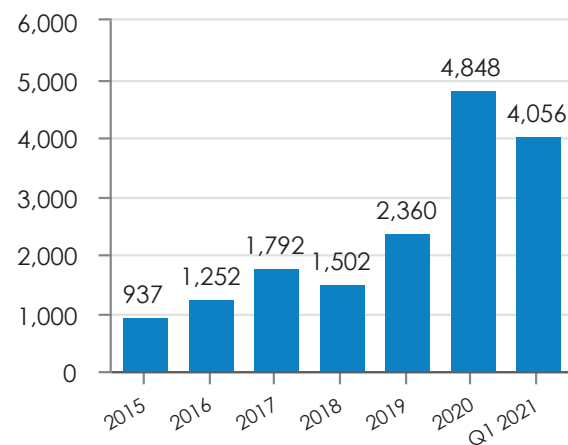
* See the Non-IFRS measures section.

** On a Combined basis, for the twelve-month period ended March 31, 2021, EBITDA(A) is broken down as follows: Q1 2021: \$162 million, Q4 2020: \$154 million, Q3 2020: \$83 million and Q2 2020: \$107 million for a total of \$506 million.

Market capitalization

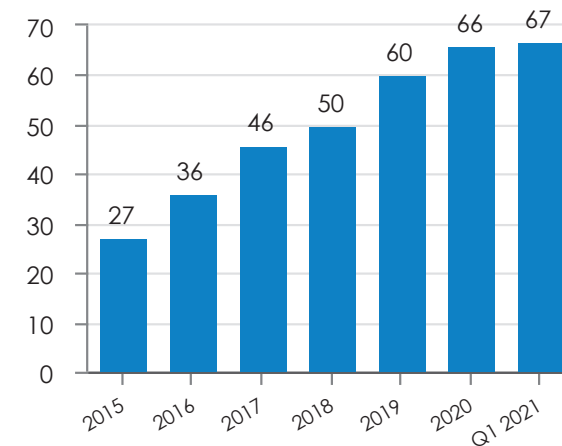
(in millions of Canadian dollars)

Compound annual growth rate: 32%



Dividends paid

(in millions of Canadian dollars)



* For the twelve month period ended March 31, 2021, dividends paid are broken down as follows: Q1 2021: \$17 million, Q4 2020: \$17 million, Q3 2020: \$17 million and Q2 2020: \$16 million, for a total of \$67 million.

Power Production - IFRS

(GWh)

QUARTERLY

	Q1 2021	Anticipated ⁽¹⁾⁽²⁾	Q1 2020	Q1 2021 vs anticipated ⁽¹⁾⁽²⁾		Q1 2021 vs Q1 2020	
	GWh	GWh	GWh	GWh	%	GWh	%
Wind - Canada							
Comparable assets ⁽³⁾	366	389	380	(23)	(6)	(14)	(4)
Acquisition - LP I, DM I and II	238	221	—	17	8	238	—
Total wind - Canada	604	610	380	(6)	(1)	224	59
Wind - France							
Comparable assets	646	659	870	(13)	(2)	(224)	(26)
Commissioning ⁽⁴⁾	35	36	—	(1)	(3)	35	—
Temporary shutdown - Cham Longe 1	27	30	16	(3)	(11)	11	62
Total wind - France	708	725	886	(17)	(2)	(178)	(20)
Total wind							
Comparable assets ⁽³⁾	1,012	1,048	1,250	(36)	(3)	(238)	(19)
Acquisition - LP I, DM I and II	238	221	—	17	8	238	—
Commissioning ⁽⁴⁾	35	36	—	(1)	(3)	35	—
Temporary shutdown - Cham Longe 1	27	30	16	(3)	(11)	11	62
Total wind	1,312	1,335	1,266	(23)	(2)	46	4
Hydro - Canada	88	70	70	18	25	18	25
Hydro - United states	83	107	128	(24)	(22)	(45)	(35)
Total Hydro	171	177	198	(6)	(3)	(27)	(14)
Thermal	70	71	65	(1)	(1)	5	8
Solar							
Comparable assets	4	4	4	—	(2)	—	(3)
Acquisitions - CRE ⁽³⁾	73	66	—	7	8	73	—
Total solar	77	70	4	7	8	73	>100
Total⁽³⁾	1,630	1,653	1,533	(23)	(1)	97	6

⁽¹⁾ Calculated using historical averages adjusted for planned facility commissioning and shutdowns for the experienced sites, and production forecasts for the other sites.

⁽²⁾ See Notice concerning forward-looking statements in the 2021 Interim Report 1.

⁽³⁾ Includes compensation following power generation limitations imposed by clients (22 GWh for Q1 2021, including 16 GWh for wind and 6 GWh for solar, and 31 GWh for Q1 2020, for wind only).

⁽⁴⁾ See the Commissioning table in section II - Analysis of results and financial position - IFRS of the 2021 Interim Report 1.



Question Period



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BORALEX



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